

#### Welcome

























#### Paul (P.J.) Kok Area Sales Manager Omnivent

















#### WHAT IS APH GROUP



#### **APH Group**

- First Class
- Manufacturers
- Complete Range
- Vegetables



























#### APH GROUP MEMBERS



# PH Group





























## World Wide Organisation



# OMNIVENT (\*)































#### OMNIVENT



- Specialist
- Consulting, Design, Production and Installation
- Storage Technology
- World wide
- R&D department, State of the Art
- Reliable, sustainable and energy efficient
- Low storage losses, user friendliness and online support



















- Return on Investment
  - Flexibility
  - Sustainability
  - Efficiency



















#### Flexibility

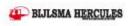
- Weather Conditions
- Market / Clients



















#### Sustainability

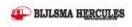
- Environmental load to produce potatoes
  - Winter / Summer season
  - Transport



















#### Efficiency

- Costs of production
- Costs of storage
- Costs of transport



















### **Objectives of Potato Storage?**

- Return on Investment
  - Potato Quality
  - Efficiency of Store



















#### Every different situation

has a specific solution









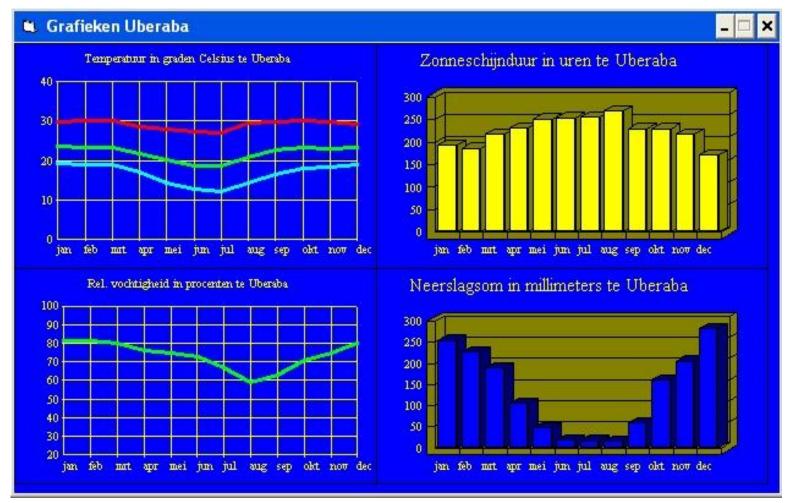






























# ... but also your total potato operation



















### Potato Quality in Storage

What is it and which factors influence it?
Where does it start?











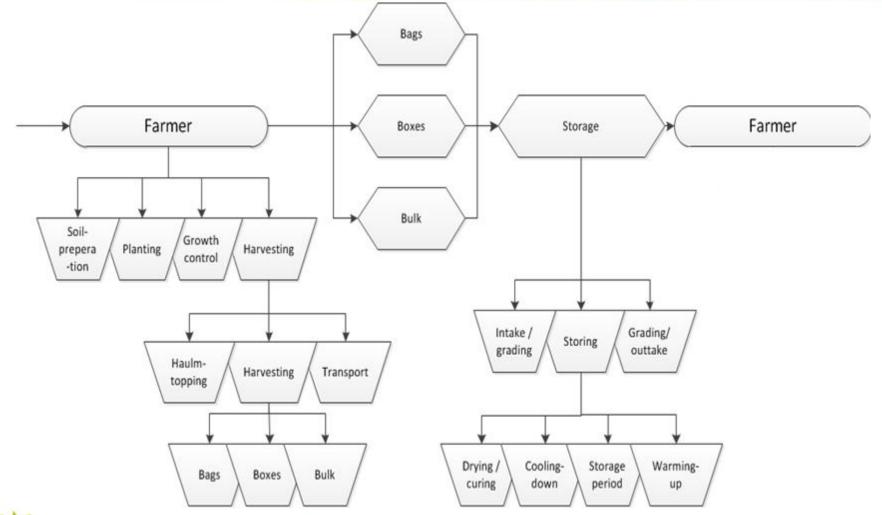






#### **Seed Potatoes**



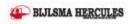












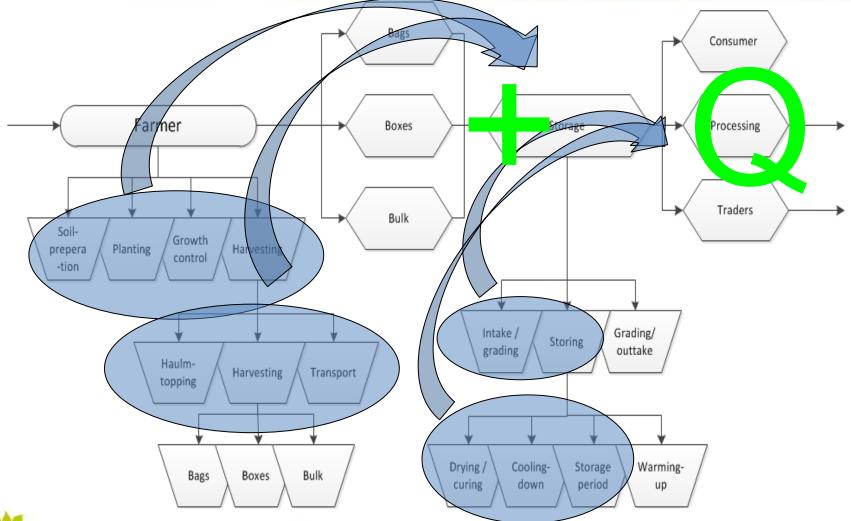






### Ware/Processing Potatoes





















#### During growing season















- Climate
- Seed Potatoes
- Soil Conditions
- Disease pressure
- Minerals
- Harvest Method
- Irrigation

















# **During harvest**



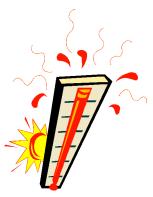












- Harvest Conditions
- Time: field to store
- Harvest method
- Skin Set
- Soil Conditions
- Tuber Temperature +
   Sun light

















#### In the store



















- Harvest Conditions
- Skin Set
- What/How is loaded?
- Tuber Temperature
- Relative Humidity
- Respiration (O2)
- Bacterias/Fungus
- Sprouting

















#### Return on Investment







#### **EFFICIENCY**



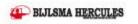




















# Combined knowledge gives room for improvement

Let us work together

































PEPSICO





北京希森马铃薯产业股份有限公司 Beijing Xisen Potato Industry Company Limited





















Open Day
5.000 ton seed potatoes
Box storage

Friday from 10:00 till 13:00 Serra do Salitre









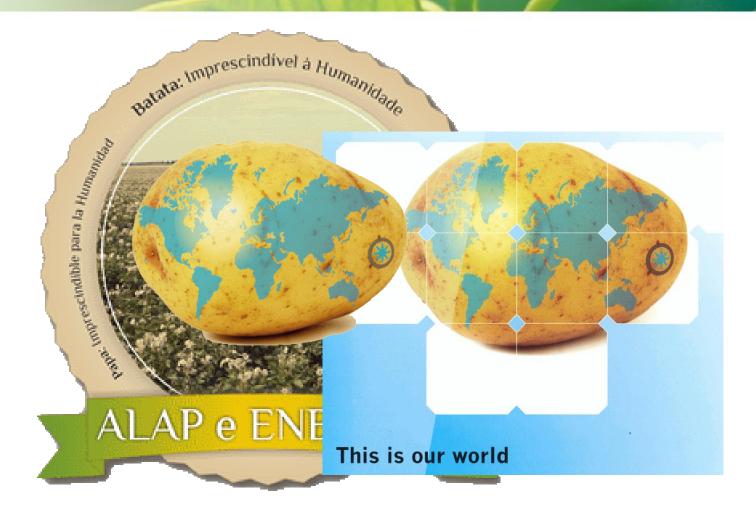






# APH Group This is your world



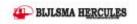




















#### YOUR GROUP OF SPECIALISTS

www.aph.nl













